

Message Text

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16

ORIGIN COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 /013 R

66617

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R 192114Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW

LIMITED OFFICIAL USE STATE 080189

E.O. 11652: N/A

TAGS: BEXP, ETRD, PL

SUBJ: TRADE OPPORTUNITY: TIN CAN MANUFACTURING PLANT

REF: A) WARSAW 1237; B) USDOC 4785; C) WARSAW 2056

1. FOLLOWING FIRMS, IN ADDITION TO BORDEN, REF B,
INTERESTED IN SUBJECT TRADE OPPORTUNITY, AND WISH TO
RECEIVE SPECIFICATION SOONEST:

A. NATIONAL CAN CORP, JAMES KREIFEL, MANAGER, OPERATIONS
AND SERVICES, INTERNATIONAL, 5959 S. CICERO AVENUE,
CHICAGO, ILL. 60638;

B. AMERICAN CAN CO, GASTON KOHN, BUSINESS DEVELOPMENT
DIRECTOR, EASTERN EUROPE AND ASIA, AMERICAN LANE,
GREENWICH, CONN 06830, NEEDS SPECIFICATIONS TO DETERMINE
WHETHER COMPANY WILL BE IN A POSITION TO PRESENT A
PROPOSAL AND IS VERY INTERESTED IN RECEIVING ADDITIONAL
INFORMATION ON AEROSOL CAN PROJECT MENTIONED DURING
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PLANAGAN-ANDRZEJCZAK MEETING.

C. CONTINENTAL CAN CORP, GORDON BOCKNER, 633 THIRD AVENUE, NEW YORK, NEW YORK 10017. FIRMS ADVISED TO FORWARD COPIES OF INITIAL CORRESPONDENCE WITH METAEXPORT TO POST.

2. FOOD PROCESSING MACHINERY AND SUPPLIES ASSOCIATION WILL NOTIFY MEMBERSHIP OF OPPORTUNITY AND FORWARD NAMES OF INTERESTED FIRMS TO COMMERCE FOR TRANSMITTAL TO POST. ABOVE THREE FIRMS, HOWEVER, LIKELY TO BE THE ONLY U.S. FIRMS WITH CAPABILITY TO UNDERTAKE PROJECT.

3. BEGIN FYI: CONTINENTAL WILL WRITE DIRECTLY TO ANDRZEJCZAK TO EXPRESS STRONG INTEREST IN PROJECT. CONTINENTAL-METALBOX RELATIONSHIP DISCUSSED DURING PLANAGAN VISIT ALLOCATES TO METALBOX EXCLUSIVE RIGHT TO NEGOTIATE PROJECTS INVOLVING ONLY TECHNOLOGY SALES TO POLAND. CONTINENTAL IS ALLOWED TO ENTER SALES CONTRACTS OR LICENSING PROJECTS INVOLVING SALES OF EQUIPMENT, OR PROJECTS SUCH AS THIS TURNKEY TRADE OPPORTUNITY. END FYI

USUAL WAIVER APPLIES. RUSH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FOOD INDUSTRY, INDUSTRIAL INVESTMENTS, FIVE YEAR PLAN, NEGOTIATIONS, PACKAGING MATERIALS, INDUSTRIAL PLANTS
Control Number: n/a
Copy: SINGLE
Draft Date: 19 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
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Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
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